



Analyst Training Program

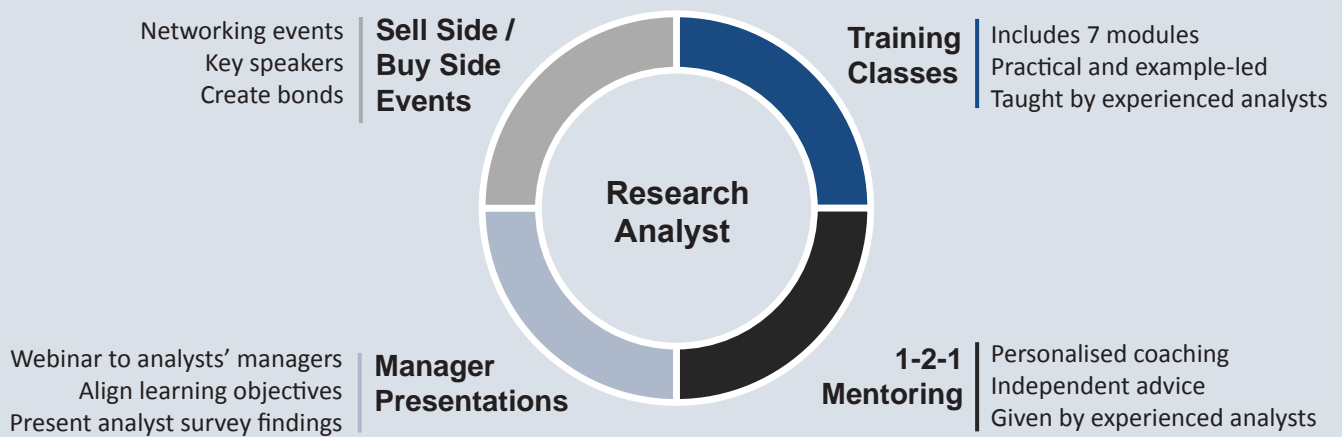
Accelerating the development and productivity
of buy side and sell side research analysts

It can take several years of work experience for an analyst to become truly productive

Our mission is to substantially accelerate early-career analysts' development by offering the technical foundation required to becoming a successful analyst.

Training Program Offering

Our program offers a range of services to improve research analysts' core skills, respond to their specific individual needs, inform their direct managers of their learning objectives, and create bonds in the industry.



Certification and Associates

Trained & Qualified Analyst

Denny Ellison
Analyst Training Program

FACTSET

F Frost Consulting

SPARTAN INTERNATIONAL
EXECUTIVE SEARCH

Our comprehensive training program addresses the key challenges analysts face early in their careers

Our practical and personalised training program is designed to maximise analysts' performance and support them through key milestones.

A Comprehensive Training Program



Training Classes

7 core modules

Each analyst receives module course materials, a best practice handbook and an internal research handout. There are 35 concrete examples and templates that analysts can immediately apply on-the-job.

1. Financial analysis
2. Investment thesis
3. External relationships
4. Internal relationships
5. Writing research reports
6. Internal career progression
7. Regulation, compliance and ethics



1-2-1 Mentoring

Personalised advice and guidance from our experienced analysts

Each early-career analyst is matched with a Denny Ellison analyst, often one who has expertise in a similar sector.

During the one-to-one sessions, analysts have the opportunity to ask questions, seek advice and receive guidance on any topics that are relevant to their current position.



Manager Presentations

Aligning learning objectives with analysts' managers

We believe it is important to be in contact with the managers of the analysts who are undertaking our program, to inform them of what we will be teaching their direct reports, and listen to any specific requirements they may have.



Sell Side/ Buy Side Events

Networking events – to be launched

Key speakers, panel discussions and other informative events. They will also give buy and sell side analysts a chance to network and build relationships.

A team of experienced research analysts

Our team of trainers and mentors is made up of highly experienced analysts who have worked on both the buy and sell side.

Our instructors have covered several different sectors at leading international institutions and have 15 years of experience on average. Their buy side positions include research analyst and fund manager roles. In addition, our trainers have themselves been trained on teaching techniques, receiving the NCFE and ILM certifications.

Eveline Varin

Trainer and Mentor

Years of research experience: 8 years
Sectors covered: Retail, Consumer
Previous employers: Morgan Stanley, Dresdner Kleinwort Wasserstein



Teea Reijonen

Trainer and Mentor

Years of research experience: 15 years
Sectors covered: Industrials, Energy, TMT
Previous employers: S&P Equity Research, RBS, Frontline Analysts (financial training), Varma Mutual Pension Fund



Usha Back

Trainer and Mentor

Years of research experience: 8 years
Sectors covered: Biotech, Pharma (registered pharmacist), Real Estate
Previous employers: Capital Group (research analyst and manager of an equity fund)



Ebru Smith

Trainer and Mentor

Years of research experience: 20 years
Sectors covered: Generalist
Previous employers: Reliance Mutual Insurance Society (fund manager), Brewin Dolphin (fund manager), Duncan Lawrie Private Banking (investment analyst)



Robert Grant

Trainer and Mentor

Years of research experience: 20 years
Sectors covered: Financials
Previous employers: UBS, First State Investments (head of global financial services team), Nomura, Credit Suisse (co-head of European banking research)



William (Bill) Vincent

Trainer and Mentor

Years of research experience: 30 years
Sectors covered: Financials
Previous employers: ING Barings (head of sell side research), Schroder Securities, Panmure Gordon, UBS Philips & Drew, Nomura, Salomon Brothers



Gian Luca Manca

Trainer and Mentor

Years of research experience: 20 years
Sectors covered: Consumer, Retail, Luxury Goods
Previous employers: UBS Wealth Management, HSBC, Bryan Garnier, Robert Fleming Securities, Baring Securities, Paribas



David Wilson

Mentor

Years of research experience: 14 years
Sectors covered: Utilities, Construction
Previous employers: Standard & Poors, Robert Fleming, W.P. Stewart



“Denny Ellison’s comprehensive program can help analysts improve the quality of their analysis and research. The fact that the training is delivered by experienced research analysts is key.”

Portfolio Manager, Leading Asset Management Firm, London, UK

“Denny Ellison’s training was extremely helpful for me. I would recommend it to analysts who are looking to accelerate their progress and deepen their knowledge and skill base.”

Equity Research Analyst, London, UK

Contact us

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